Ferrari Australasia

Quarter	Q3/2018	Q4/2018	Q1/2019	Q2/2019	Q3/2019	Q4/2019	Q1/2020	Q2/2020	Q3/2020	Q4/2020
Period	1 July 2018–30 September 2018	1 October 2018–31 December 2018	1 January 2019–31 March 2019	1 April 2019–30 June 2019	1 July 2019–30 September 2019	1 October 2019–31 December 2019	1 January 2020–31 March 2020	1 April 2020–30 June 2020	1 July 2020–30 September 2020	1 October 2020–31 December 2020
Required Completion Rate	15%	25%	35%	45%	55%	65%	75%	85%	95%	100%
Actual Completion Rate										
Variance + / –										